



"Life Realised to Abundance"

Annual Report 2024

Uganda Microfinance Regulatory Authority
NO.SC 027

Ministry of Trade
NO. 11238/RCS

Acronyms

Acronyms	Meaning
a.k.a	Also Known As
CHM	Celebrate Hope Ministries
HCU	Hope Coffee Uganda
MSC	Microfinance Support Center
p.a	Per Annum
SACCO	Saving and Credit Cooperative Society Limited

Preface

We are nearing the commemoration of 10 years of operations of Celebrate Hope SACCO and this gives a joyous celebration, especially through reminiscing the beginning of this transformation journey that started in 2016. A lot of wonderful successes have been registered at individual member levels, groups, institutions, businesses, farm development and also regional developments.

This wonderful journey is greatly attributed to the visionary leadership of the SACCO through the string Board of Governors and the various committees that are constituted therein. They have done a wonderful job in ensuring the Sacco operations, policies and guidelines are adhered to, plus supervising the work, taking key decisions and above all praying for and encouraging the team.

The great support from Celebrate Hope Ministries and Hope Coffee Uganda continues to be a great catalyst for the growth realized by the SACCO and we greatly commend this unwavering contribution to the development and growth of the SACCO and its operations, including mobilizing for more membership through their development campaigns and social inclusion programs.

The team (staff) of Celebrate Hope SACCO that handle the work on the daily basis is a great recognition for the achievements that the SACCO has registered in the reporting year. Together we have done a wonderful job, considering the small staff to customer ratio.

Introduction

This report presents the progress, achievements of Celebrate Hope SACCO and the challenges we faced in the year 2024. We registered many great successes both internally and externally as far as business is concerned.

We have registered good performances in mobilization of new clients and good loan repayment percentages as compared to the recent years. Our profitability has also been an area of emphasis because we need to comfortably earn income to run the SACCO without depleting our capital reserves. All these are attributed to highly motivated staff that work to see all investments done by the come up right as the set goals would be.

This report is organized in two sections that include; the operational section and the performance section. It also outlines the various challenges that we have faced during the reporting period and the suggested way forward and recommendations for better improvement of the work.

Section One: Operational Report

a. Branches

Celebrate Hope SACCO has this year been able to respond to the community call by opening two more branches in order to bring the services much closer to the clients in Ndagwe-Ndeeba, Lwengo District and Kazo town council, Kazo District. This move was generally championed mainly through CHM's church and community engagement and mobilization endeavors.

Ndeeba branch registered 23 founders and Kazo branch registered 34 founders.



The Outlook of Ndeeba Branch

b. Staff activities

We are very glad to have a wonderful team of hardworking young people. This year our team was joined by **5 new members** including; Ms. Jovita Mary Nalukwago – Main Branch, Ms Winnie Ahinduraho – Kazo Branch, Ms. Justine Nansereko – Ndeeba Branch, Mr. Godwin Akanjunwa – Kanyabihara Branch and Mr. Frank Namanya – Kazo Branch. This then brings the total staff count to 15 (7 male and 8 Female) representing **a 33% growth** in staff capacity.



Ms Julian Atuhaire receiving her reward

On 19th December, we had the first ever “SACCO Staff Day” at Jores Hotel. This was an evening retreat which brought together all the Sacco staff from all branches to hear from the leadership of the Sacco and to be charged for the coming year. The best performing staff for the year was recognized and appreciated. This was Ms. Julian Atuhaire who is supervising Kanyabihara and Kazo branches. The General Manager was also appreciated for his tremendous work through the year.

In this meeting still, **all staff were given new contracts and appointment letters**, to run effective January 2nd 2025 for a period of 2 years. This was in response to the Human Resource Committee findings about staff not having contracts and appointment letters.

The “SACCO staff Day” will be an annual event.

c. Fund scouting

In order to have enough capital to aid the smooth running of business at Celebrate Hope SACCO, we reached out to our banking and development partners for finance. We received positive feedback from Stanbic Bank, guarantying the Sacco to get up to 800 million shillings unsecured loan. We utilized this opportunity and we topped up our loan to 800,000,000 (eight hundred Million) at an interest rate of 10% p.a.

The MSC also reached out and financed us to a tune of 150,000,000 (One Hundred Fifty Million Shillings) at an interest rate of 8% p.a. This put us in a better position to meet all our clients needs in terms of loaning.

d. Committee constitution

The Board of governors through their mandate, assigned new members to the various committees that oversee the general work of the sacco. Some were filling places of those that left and were unable to complete their tenure. The new committees now include the following

General Board	HR Committee	Supervisory	Vetting
1. Ps Fred Mpagi	1. Gladys Yawe	1. Jimmy Mugeru	1. Joseph Makumbi
2. Sylvia Bukirwa	2. Eriab Ssebunje	2. Racheal Sekawanda	2. Norah Kintu
3. George Kisekka	3. George Kisekka	3. Joel Kintu	3. Fred Kasiita
4. Ps Stephen Kintu			
5. Ps Gerald Mawejje			
6. Ps Fredie Sekyewa			
7. Eriab Ssebunje			
8. Ps John Bosco Nabaasa			
9. Edith Nakavuma			
10. Joseph Balikuddembe			
11. Gladys Yawe			

e. Annual General Meetings

This annual event was conducted on 16th March 2024 at Jores Hotel and a good representation of members from all branches attended. Since the Sacco has many branches running, it is not possible to organize Annual General Meetings for all branches but rather, each branch sends representatives to the General Meeting. 318 members attended the Annual General Meeting.



The 2024 Annual General Meeting

f. Member / farmer support

With support from the transformation department of Celebrate Hope Ministries, we were able pilot support our clients (farmers) with farming inputs (fertilizers and irrigation systems) under the farm input loan that is unsecured, using their transaction portfolio as the initial security and guaranteed by their respective farmer groups. Farmers will pay using their coffee sales in 2025 main season. Below are the groups that benefited;

Farmer Group	Location	No of Beneficiaries	Total Support (UGX)
1. Joy	Kakuuto	16	17,170,000
2. Jacob	Kimukunda	24	8,620,000
3. Grace	Kabaale B	15	19,646,000
4. Mercy	Kiruuli	8	3,334,000
5. Dan	Nyanga	12	3,711,210
6. Gad	Kabaale A	11	2,864,400
TOTAL		86	55,345,610

Prior to this activity, we trained the farmers for good usage of the inputs for better results. And these campaigns are also good mobilization strategies for CH SACCO.



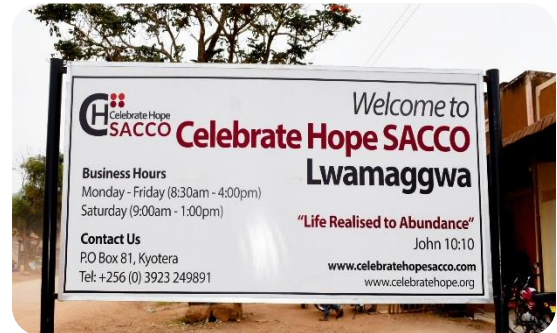
The farmer Training at the SACCO



One of the farmers with his irrigation system

g. Branch Renovations

Apart from our newly opened branches, the existing one had worn out and therefore calling for renovations. These works were done through repainting, reestablishing the teller partitions, tiling of office floors, new signposts and installation of solar systems to curb the challenges relating to power outages. Work was done at the main branch, Kanyabihara and Lwamaggwa branches.



The new lightbox signpost in Lwamaggwa



Inside the renovated Lwamaggwa branch



MD checking the solar system in Kanyabihara

h. Impact Assessment

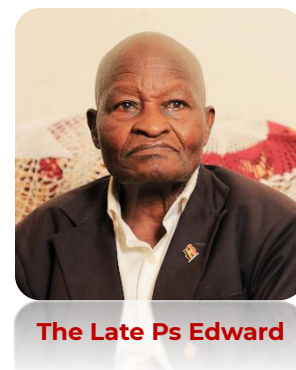


Mr Joshua Ssenabulya in Kaju (Lwamaggwa Branch) built this house through support from CH SACCO

Together with the Ministry Director of Celebrate Hope Ministries, we visited our clients in Lwamaggwa, Kanyabihara and Kazo branches to assess the impact of our sacco on the church leaders, people's livelihoods and development. This two-day visit was done on 15th and 16th August 2024 and we had a good report coming in from this visit because our members have built homes, improved their businesses, improved their farms, educated their children and also further mobilized membership.

i. Obituary

On a sad note, we lost one of our founders, great mobiliser and good saver Ps Edward Kizza Ssebowa a.k.a Commando wa Yesu. Ps Edward was the leader of Grace farmer group and the Local Council 1 chairman of Kabaale B village. He joined the SACCO right at inception and had always been participating in all SACCO activities and member mobilization. We shall forever miss him and we pray that His soul will rest in perfect peace.



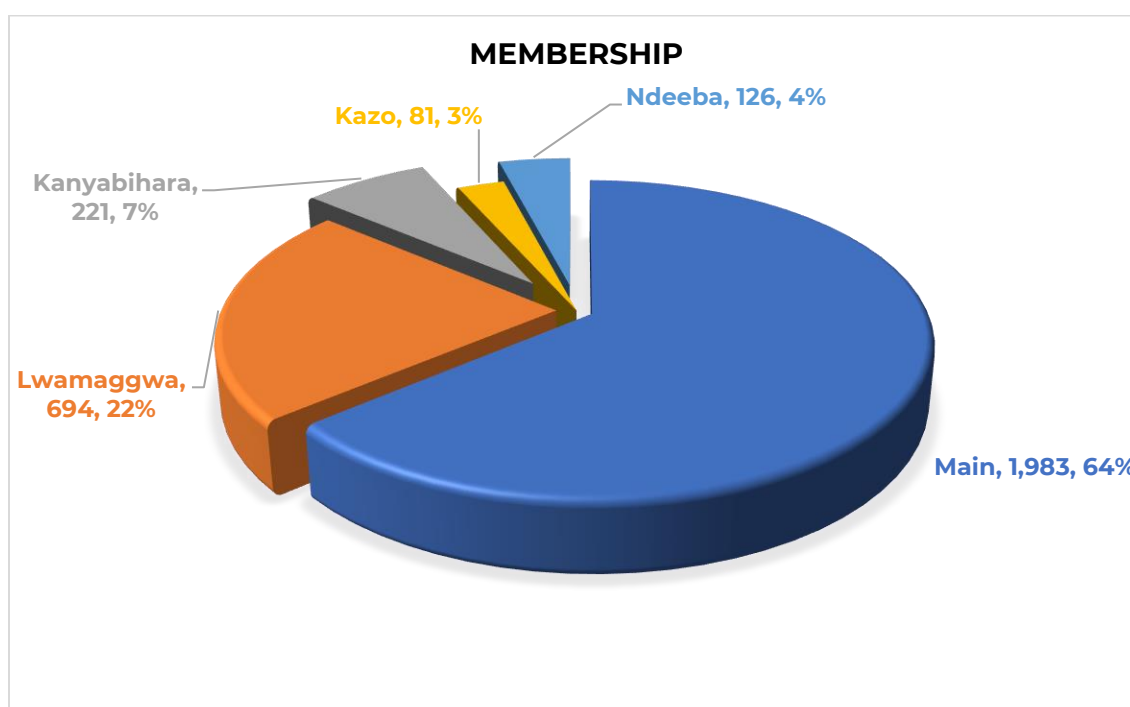
Section Two: Performance Report

a. Membership

From our mobilization campaigns, we are glad to report an increase in the membership in the year 2024. **We mobilized 805 new members, representing a 35% increase** coming to a total of 3,105 active members from 2,300 in 2023. Below is the membership distribution per branch

Branch	Male	Female	Groups	Institutions
Main	1,302	549	70	62
Lwamaggwa	462	201	15	16
Kanyabihara	137	72	12	0
Kazo	46	32	1	2
Ndeeba	78	45	2	1
TOTALS	2,025 (65.2%)	899 (29.0%)	100 (3.2%)	81 (2.6%)

Branch performance in membership: below is a comparison of membership per branch to inform performance for member mobilization



More member mobilization has to be done in 2025 especially with the new branches

b. Savings & Withdrawals

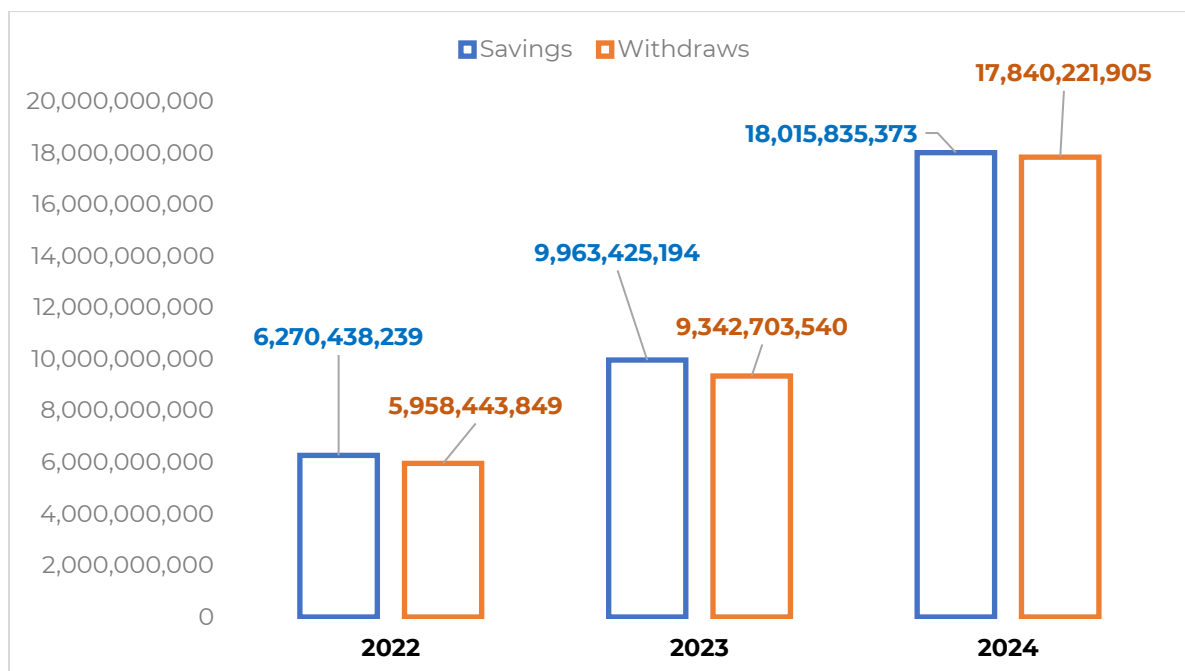
There has been an increase in saving volumes at all branches of CH SACCO and this is attributed to great sensitization made on the past years AGMs on all branches, and the introduction of a new system that alerts our client on any transaction that happens to their accounts. This has built trust among clients to save with us since they can easily follow up their savings patterns, therefore an increase of 80.8% was realized. This was also attributed to the opening of new branches in Ndeeba and Kazo.

Summary of savings and withdraws in 2024 per branch

Branch	Main Branch	Lwamaggwa	Kanyabihara	Kazo	Ndeeba
Savings	14,790,222,021	2,289,433,281	750,064,579	65,686,592	120,428,900
Withdraws	14,574,517,806	2,315,673,784	794,023,645	56,801,403	99,205,267

However, we still had a high withdraw rate, though at a lower percentage as compared to the past years. Looking at the bank balances by end of 2023 (620,721,654) and 2024 (757,112,640), there has been an improvement by 22%

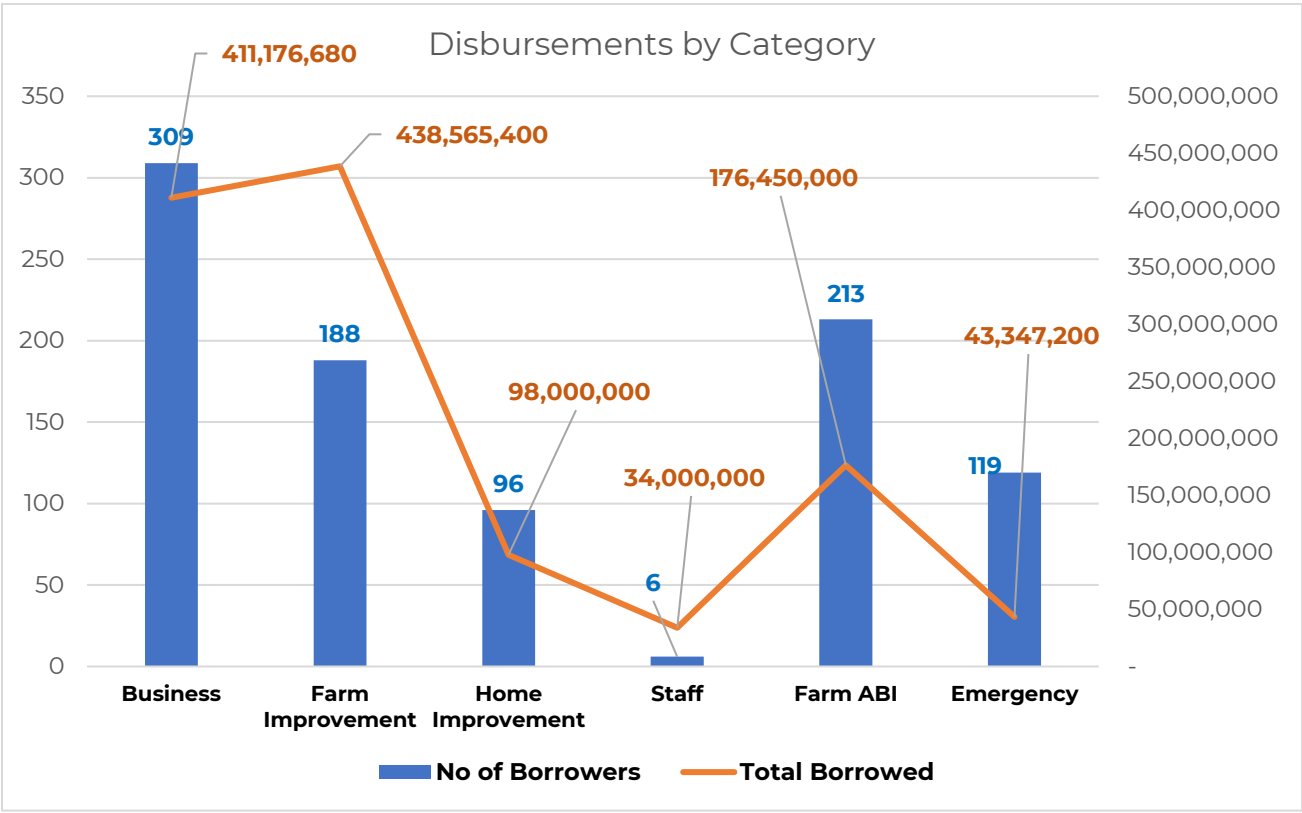
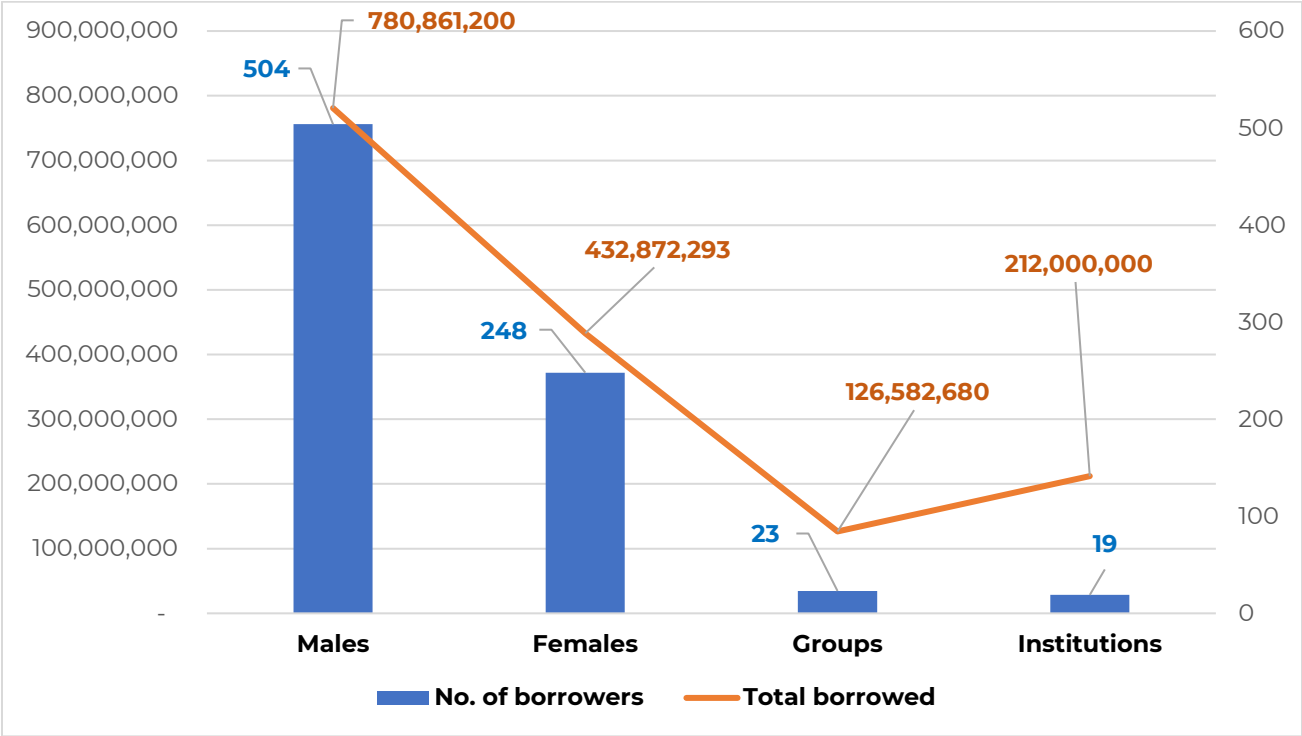
Comparison of savings against withdraws for the last three years



c. Loaning

We have been able to increase our loaning capacity this year because our client base has grown and loaning is the primary business done by the SACCO. We gave out a total of Uganda Shillings 1,552,316,173 in loans this year compared to 967,771,580 in 2023. **This is a 60.4% increase and shows a positive trend of business from our members.**

Summary of loans per product and gender



Our general recovery this year stands at 87% with Kanyabihara Branch being the best at loan recovery to up to 93% of all the loans given out.

d. Status and Profitability**Balance Sheet** as at 31st December 2024

Assets		
2100	Petty Cash	0
2200	Cash at Hand	21,000,000.26
2242	DFCU Bank	23,626,692
2410	Deposits	142,569,557.4
2411	CASH AT KANYABIHARA	0
2412	CASH AT LWAMAGGWA	0
2421	Stanbic Bank	106,057,660
2425	Airtel Cash	274,000
2430	MTN Cash	250,000
2801	Software-Finance Solution	2,701,610
2802	Computers & Equipment	11,280,800
2803	Trade and other receivables	3,010,667
2804	Property, plant and equipments	366,650,476
2806	Due from related party	250,367,027
2807	FURNITURE & FITTINGS	18,841,500
3200	Loan Suspense A/C	0
3300	Loans	1,229,505,120.31
3400	Fees Receivables	0
4101	Centenary Bank	16,424,850
4102	MTN Mobile Money	183,712.5
4104	AGENCY BANKING FUNDS	25,868,056
Total Assets :		2,218,611,728.47
Liabilities		
5001	Loans received	823,575,619
5002	Savings	543,896,978.78
5003	Fixed Deposits	0
5007	Over Payment A/C	796
5008	Savings Suspense A/C	0
5009	Suspense A/C	0
5010	Dividend payables	26,000,000
5011	LOAN PROVISIONING	39,661,472
5012	TRADE AND OTHER PAYABLES	3,000,000
Total Liabilities :		1,436,134,865.78
4001	Shares A/C	289,230,000
4003	Reserves	198,178,957
4004	Education Reserve	1,661,825
4005	Co-op Devt revolving fund	2,113,183
4007	share transfer fund	7,928,000
4008	Statutory Reserve Fund	7,343,216
	Retained Earnings	276,021,681.69
		782,476,862.69

Income Statement between 1st January and 31st December 2024

Income		
1005	Other Income	35,878,075
6001	Loan Processing Fee	56,832,000.4
6002	Savings Withdraw Charges	61,023,250
6003	Loan Interest Income	299,849,601.03
6004	Loan Penalty Income	11,436,813
6006	Mobile money Income	2,369,498
6007	Membership Income	6,345,000
6008	Pass Book Fees	447,000
6014	Loan Recovery income	140,000
6015	Statement charge	359,000
Total Income :		474,680,237.43
Expenses		
2001	Bank Charges	1,106,912
2805	Marketing & Branding	1,890,000
6502	FOUNDERS' A/C	2,429,000
7001	Bad debts	8,317,551
7003	Fixed Interest Expense	29,049,957
7004	Loan Recovery Expense	6,776,000
7005	Nssf 5%	3,347,588
7006	PAYE	14,405,100
7007	NET PAYMENTS	500,000
7008	STAFF MEALS	13,614,500
7009	STAFF MOTIVATION	3,089,000
7010	BOARD EXPENSE	6,152,000
7011	SANITATION	1,028,700
7012	Security Expense	27,517,000
7013	General Administration Expense	9,680,500
7014	Electricity	1,750,700
7015	Utilities	1,550,500
7016	Internet	3,410,000
7017	Mobilisation	5,782,000
7018	Public Relations	2,410,000
7019	Transport	7,286,000
7021	Meetings	1,665,000
7022	Stationary	8,026,600
7023	0.09 Church Admin	3,118,800
7024	Staff Medical	1,620,600
7025	Repairs and Mantance	654,000
7026	Communication	3,353,800
7027	Generator Fuel	2,867,000
7028	Licence fees	1,238,900
7029	IT Support	3,342,000
7031	Motorecycle Repairs	2,332,000
7032	Office Expense	7,827,500
7033	Net Pay	74,155,790
7034	Office Rent	10,357,000
7035	Expense on External Borrowing	54,925,400
7036	Audit fees	2,700,000
7038	NSSF 10%	6,695,282
7039	AGM A/C	7,821,000
7041	Car repairs	8,611,000
7042	Monthly sys subscription	16,127,900
7043	Kanyabihara exp a/c	250,000
7044	COMMISSION ON NEW MEMBER	48,000
7045	Benevolent	450,000
7050	Volunteers /support staff	1,550,000
7051	VETTING COMMITTE	160,000
7053	LEGAL FEES	200,000
7054	DIVIDENDS PAID	57,645,000
7055	KAZO EXPENSES	1,802,000
7056	NDEEBA EXPENSES	1,249,000
7057	Fellowship Expenses	675,000

7058	SUPCO MEETINGS	1,564,500
7060	DORMANT ACCOUNTS CLOSED	7,500
Total Expenses :		434,133,580
Net Income :		40,546,657.43

Major Challenges Faced

1. High default rate from many of clients mostly Lwamaggwa Branch is also hindering business, but closely working on that with many stake holders.
2. Savings retention being low at all SACCO offices, leaves us with high costs of looking for external borrowers since we can no longer use clients saving in any way for business.
3. High administration costs are also another worrying factor.
4. Working capital is still a demanding issue

Suggested way forward

1. Mobilization for more external soft loans, creating more business avenues not only loaning as our core business.
2. Encouraging our clients to continue saving as much as they can.
3. Keenly following our loan clients will keep us moving and achieve diverse goals set for our institution.
4. The search for grants in organization that might be having them has been kickstarted and any link to that is highly appreciated.
5. More member and share mobilization

Celebrated Successes

As CH SACCO, we are very proud of the many achievements that have been registered as an institution and by our clients. We join everyone to thank God for the positive impact that the Sacco is having in the lives of its members. Below are some of the successes that are celebrated;



Ms Abaasa Linah graduated with a LLB(hons)Dip(LDC) using

The school fees loan



Mr Joachim Kizza purchased a Tricycle using the farm improvement loan

Appreciation

Our sincere appreciation goes to the team at CH SACCO for the daily hard work and commitment to words achieving the set targets for the institution. We also thank the leadership of the SACCO for the guidance and advice.

Our partners have also made the work we do easier by supporting us. We appreciate Celebrate Hope Ministries, Hope Coffee Uganda and our banking partners, Centenary, STANBIC and DFCU bank.

We also greatly appreciate you our dear founders for choosing to champion this great initiative and for the wonderful thoughts and decisions you take for the growth of CH SACCO. As the working team, we pledge to continue serving and working tirelessly for the SACCO and to the Glory of the Name of our Lord Jesus Christ.

May the Good Lord bless you all.



Report Compiled by

Joel Ssemuyaba, General Manager